LEGISLATIVE REFERENCE BUREAU

AMENDMENTS TO SENATE BILL NO. 1268 Sponsor:

Printer's No. 1955

- 1 Amend Bill, page 1, line 1, by striking out "and insurance
- 2 producers"
- 3 Amend Bill, page 1, lines 15 and 16, by striking out all of
- 4 said lines
- 5 Amend Bill, page 2, line 13, by striking out "carrier" or
- 6 "carrier" and inserting
- 7 carrier

17

- 8 Amend Bill, page 2, lines 18 through 30; pages 3 through 7,
- 9 lines 1 through 30; page 8, lines 1 through 3, by striking out
- 10 the colon in line 18, all of lines 19 through 30 on page 2, all
- 11 of lines 1 through 30 on pages 3 through 7 and all of lines 1
- 12 through 3 on page 8 and inserting
- an entity organized under:
- 14 (1) The act of May 17, 1921 (P.L.682, No.284), known as 15 The Insurance Company Law of 1921, including section 630 and 16 Article XXIV thereof.
 - (2) The act of December 29, 1972 (P.L.1701, No.364), known as the Health Maintenance Organization Act.
- 19 (3) 40 Pa.C.S. Chs. 61 (relating to hospital plan corporations) and 63 (relating to professional health services plan corporations).
- "Health insurance producer." An insurance producer with an accident and health line of authority as defined in section 601-24 A of the act of May 17, 1921 (P.L.789, No.285), known as The
- 25 Insurance Department Act of 1921.
- "Insurance producer." Insurance producer has the meaning given it in section 601-A of the act of May 17, 1921 (P.L.789,
- 28 No.285), known as The Insurance Department Act of 1921.
- 29 "Navigator." An organization or individual under the Federal
- 30 health care act that provides public education or consumer

assistance activities for or on behalf of an exchange to uninsured individuals and groups seeking health insurance coverage. The term shall include an individual performing navigator duties for an organization, association or business entity, if the organization, association or business entity is serving as a navigator.

"Negotiate." The term has the same meaning given it in section 601-A of the act of May 17, 1921 (P.L.789, No.285), known as The Insurance Department Act of 1921.

"Qualified employer." The term has the same meaning given it in the Federal health care act.

"Qualified health plan." The term has the same meaning given it in the Federal health care act.

"Qualified individual." The term has the same meaning given it in the Federal health care act.

"Sell." The term has the same meaning given it in section 601-A of the act of May 17, 1921 (P.L.789, No.285), known as The Insurance Department Act of 1921,.

"Shop exchange." The term has the same meaning given it in the Federal health care act.

"Small employer." An employer that purchasers accident and health insurance in the small group market, as defined in section 2791(e)(5) of the Public Health Service Act (110 Stat. 1972, 42 U.S.C. § 300gg-91(e)(5)), except that for plan years beginning prior to January 1, 2016, or other date as established in Federal law, 50 employees shall be required.

"Solicit." The term has the same meaning given it in section 601-A of the act of May 17, 1921 (P.L.789, No.285), known as The Insurance Department Act of 1921.
Section 3. Registration.

- (a) Prohibition.--An individual or organization may not advertise a service as a navigator or an exchange assister or operate in this Commonwealth as a navigator or an exchange assister without first registering with the department.
- (b) Registration application.--An individual or organization shall register with the department as a navigator or exchange assister, on a form approved by the department. The department shall review each application and may conduct an investigation of each applicant who applies for a registration in accordance with this act. The department shall issue a registration, as appropriate, to an applicant when the department determines that the applicant:
 - (1) Is at least 18 years of age.
 - (2) Resides in this Commonwealth or maintains a registered place of business in this Commonwealth.
 - (3) Is not disqualified for having committed an act that would be grounds for denial, suspension or revocation of a license as an insurance producer.
 - (4) Has not had a license as an insurance producer denied, suspended or revoked.
 - (5) Has submitted a completed application.

- (6) Has submitted the applicant's fingerprints, for the department to receive national criminal history records information from the Criminal Justice Information Services Division of the Federal Bureau of Investigation.
- (7) Has paid the required registration fee and fees for obtaining national criminal history records information as prescribed by the department.
- (b) Confirmation.--The department shall issue, in paper or electronic form, a nontransferable registration certification, which shall prominently list the expiration date of the registration and which must be shown upon request to potential enrollees.
- (c) Term.--The term of registration shall be two years from the date of issue.
- (d) Searchable list.--The department shall maintain and make available to the public a searchable list of all registrants on its publicly accessible Internet website.

 Section 4. Scope of activity.
- (a) Registration required.--An individual or organization may not act or present itself to be a navigator or an exchange assister unless the individual or organization is registered as a navigator or an exchange assister under this act.
- (b) Limitations.--A navigator or an exchange assister may not engage in an activity for which licensure as a producer is required, except as explicitly permitted by Federal law or regulation, including any of the following:
 - (1) Sell, solicit or negotiate insurance.
 - (2) Discuss the effect of age, health or other risk-related conditions of the prospective policyholders.
 - (3) Urge or advise a prospective purchaser to buy a particular policy or to insure with a particular company.
 - (4) Initiate sales over the telephone or otherwise.
 - (5) Collect premiums.
 - (6) Make or propose to make an insurance contract.
 - (7) Other than as necessary to inform a prospective purchaser of the availability of health insurance off the exchange, provide information or services related to health benefit plans or other products other than those offered in the health insurance marketplace, SHOP exchange, the Children's Health Insurance Program or product available through the Social Security Act (49 Stat. 620, 42 U.S.C. §301 et seq.).
 - (8) Initiate an inquiry as to the terms of existing coverage.
 - (9) Discuss or describe the specific coverages or terms of a proposed contract of insurance with a prospective policyholder, including counseling as to which coverages to buy.
 - (10) Recommend or initiate additions or deletions to an insured's policy.
 - (11) Sign binders, endorsements and insurance policies.

- (12) Authorize the issuance or delivery of certificates of insurance, endorsements, binders or insurance policies on insurance identification cards.
- (13) Respond to a policyholder's request for advice or counsel regarding policy provisions or coverage.

Section 5. Enforcement by department.

- (a) Notice.--Upon evidence of a violation of this act or Article VI-A of the act of May 17, 1921 (P.L.789, No.285), known as The Insurance Department Act of 1921, the department shall notify the person of the alleged violation. The notice shall specify the nature of the alleged violation and fix a time and place, at least ten days thereafter, when a hearing on the matter shall be held.
- (b) Hearing.--The department shall conduct the hearing on the violation in accordance with 2 Pa.C.S. Ch. 5 Subch. A (relating to practice and procedure of Commonwealth agencies).
- (c) Evidence.--No person shall be excused from testifying or from producing any books, papers, contracts, agreements or documents at any hearing held by the commissioner on the ground that the testimony or evidence may tend to incriminate that person.
- (d) Penalties.--After the hearing or upon failure of the person to appear at the hearing, if a violation is found, the commissioner may, in addition to any penalty which may be imposed by a court, do any combination of the following deemed appropriate:
 - (1) Deny, suspend, refuse to renew or revoke the registration, if any, of the person.
 - (2) Impose a civil penalty of up to \$5,000 for each violation of this act.
 - (3) Impose an order to cease and desist.
 - (4) Report violations of this act to the United States Department of Health and Human Services.
 - (5) Refer potential violations of any laws of this Commonwealth relating to privacy of personal information to the Office of Attorney General.
 - (6) Enforce other violations of The Insurance Department Act of 1921, as applicable.
 - (7) Impose any other conditions the commissioner deems appropriate.
- 41 (e) Regulations and form.--The department may promulgate 42 regulations and publish forms as necessary and appropriate to 43 carry out this act.
- 44 Section 6. Effective date.
- This act shall take effect February 15, 2015, or the close of the 2015 open enrollment period, whichever is later.